



Fraud Detection: Words Never Lie But People Do – Detecting Deception in Everyday Communications

Learn the techniques used by FBI profilers. Gathering truthful information is an integral part of any corporate environment. How important is it for us to learn the truth from our employees, managers, and clients? This overview presents how linguistic lie detection is used in business, audit, and investigative areas to help you become more effective in all your business communications. As a session participant, you'll learn the basics of information gathering and how to interpret the information you receive. You'll also learn how linguistic lie detection techniques can be applied to a variety of high-profile media cases to illustrate examples of deception.

DAY ONE - AGENDA

TIME	SESSION
7:45 – 8:30	Registration and Breakfast
8:30 – 9:00	Introduction to Detecting Deception
9:00 – 10:30	Deception at home and in the workplace and gathering information
10:15 – 10:30	Coffee Break
10:30 – 11:10	Introduction to lie detection triggers
11:10 – 12:00	Statement Analysis Techniques
12:00 – 13:00	Lunch
13:00 – 13:30	Statement Analysis Techniques
13:30 – 14:45	Detecting Deception in Statements
14:30 – 14:45	Coffee Break
15:00 – 16:00	Interview Questions and Techniques
16:00 – 16:30	High Profile Cases & Analysis of verbal responses
16:30	End of Session

DAY TWO - AGENDA

TIME	SESSION
8:00 – 8:30	Breakfast
8:30 – 9:30	Review of linguistic triggers from previous day
9:30 – 10:30	Analysis of Statement and discussion
10:30 – 10:45	Coffee Break
10:45 – 11:25	New Linguistic Triggers
11:25 – 12:00	Introduction to analyzing verbal responses
12:00 – 13:00	Lunch
13:00 – 14:30	Analysis of Statement and Discussion
14:30 – 14:45	Coffee Break
14:45 – 15:00	Verbal testimony and does it match the statement
15:00 – 16:00	Statement 3 analysis
16:00 – 16:30	Wrap up and review
17:00	End of Session